

**Networking Presentation IE GAW MORE INFORMATION**

Dear All (Please forgive the group salutation)

Thank you for attending and giving your full attention at the networking presentation.

I hope you enjoyed the session and came away with some useful and practical tips to help with your self-confidence and business development.

To further develop your face-to-face networking skills please click the links below to view the article(s) you requested:

Remembering Names

<http://www.kintish.co.uk/uploads/Why-we-forget-names-and-what-to-do-about-it.pdf>

The Follow up Booklet- 88 practical steps

<http://www.kintish.co.uk/uploads/Follow-up-in-a-Confident-and-Professional-Manner.pdf>

The No. 1 Networking Skill – Asking searching and intelligent questions

<http://www.kintish.co.uk/uploads/AskingBusinessQuestions.pdf>

A short video of 'How to work a room

<https://www.youtube.com/watch?v=m2u5zVrArpA&feature=youtu.be>

Please please do now go and look for an event to practise; that will be only way you will develop your networking skills. Otherwise my knowledge may well be wasted!

Wishing you every success with your networking



PS

Join me on LinkedIn (unless you have already done so!)

Maybe you would like me to become part of your network but if you invite me to connect https://www.linkedin.com/in/willkintish?trk=nav_responsive_tab_profile please send me a personal invitation

And you can also join the Kintish Business Networking Skills <http://www.linkedin.com/groups?mostPopular=&gid=1773704> group on LinkedIn and gain access to useful hints, tips and various 'freebies'.